

WorldCare International adds Pan-American Life Insurance Group as new strategic partner

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BOSTON — WorldCare International, Inc. (WorldCare), the serious illness medical second opinion firm, is pleased to announce the addition of Pan-American Life Insurance Group as a new strategic insurance partner serving high-net-worth individuals in their Private Client Division.

With over a 100 year presence in the Americas, Pan-American Life is a leading provider of life, accident and health insurance to individuals and businesses. The WorldCare Medical Second Opinion (MSO) service is being added in 2018 as a key differentiator and new value-added feature for Pan-American Life's most prestigious individual clients.

The MSO service was launched in December 2017 in a series of roadshows held in Panama, Costa Rica and Guatemala for Pan-American Life's top agents and brokers who specialize in the affluent market. The unique features of WorldCare's MSO offering that were showcased included: preferred access to the expertise of leading medical specialists in top-ranked US teaching and research hospitals of The WorldCare Consortium®; an institution, team-based approach for optimal treatment plan recommendations an in-depth, customized WorldCare Booklet prepared and delivered confidentially to the eligible member and their physician.

Catalina Salebe, Vice President Business Development for Latin America and Spain, WorldCare, led the December roadshow presentations. "It was an awesome experience to meet with hundreds of Pan-American Life agents and brokers in their home markets and hear about their interest and enthusiasm for the new medical second opinion service", she said.

Andrés Galvéz, Vice President Sales Individual Health, Pan-American Life, who joined Catalina at all the roadshows stated: "We are committed to providing our insureds with benefits that meet their healthcare needs and at the same time deliver the flexibility and choices that are inherent to their lifestyles. The inclusion of WorldCare's Medical Second Opinion is a way for us to deliver on our promise of personalized, world-class, service."

About WorldCare International, Inc.

With over 25 years of experience and a solid track record of delivering superior levels of clinical rigor and impact, WorldCare is the leading provider of serious illness medical second opinions globally. WorldCare fulfills its mission by connecting clients to teams of the foremost medical experts at top-ranked US hospitals of The WorldCare Consortium®. WorldCare works with employers, brokers, insurers, re-insurers, third-party administrators and other strategic partners to embed medical second opinion solutions as a value-added service and key differentiator. To learn more email connect@worldcare.com